

# Classification in E-Procurement

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# Overview

Paper reports work done in a 3-year Knowledge Transfer Partnership  
Between @UK plc, University of Reading and Goldsmiths College  
In fact three linked KTPs

Produced e-procurement system SpendInsight

National Audit Office says could save NHS £500m p.a.

System extended to GreenInsight

Allows procurers to assess environmental as well as economic cost

Key to the systems : classifying products from different sources

This paper focuses on methods used to analyse the product data

Normal best method, SVM, outperformed by KNN and Naïve Bayes



# *The three KTPs*

## Three linked projects

Spidering the web for suppliers of products

- to build a catalog of web pages

Classification - to automatically classify data

- standards eClass, NSV, UNSPCC

Ranking user search queries

- return ordered list of matches , most relevant first

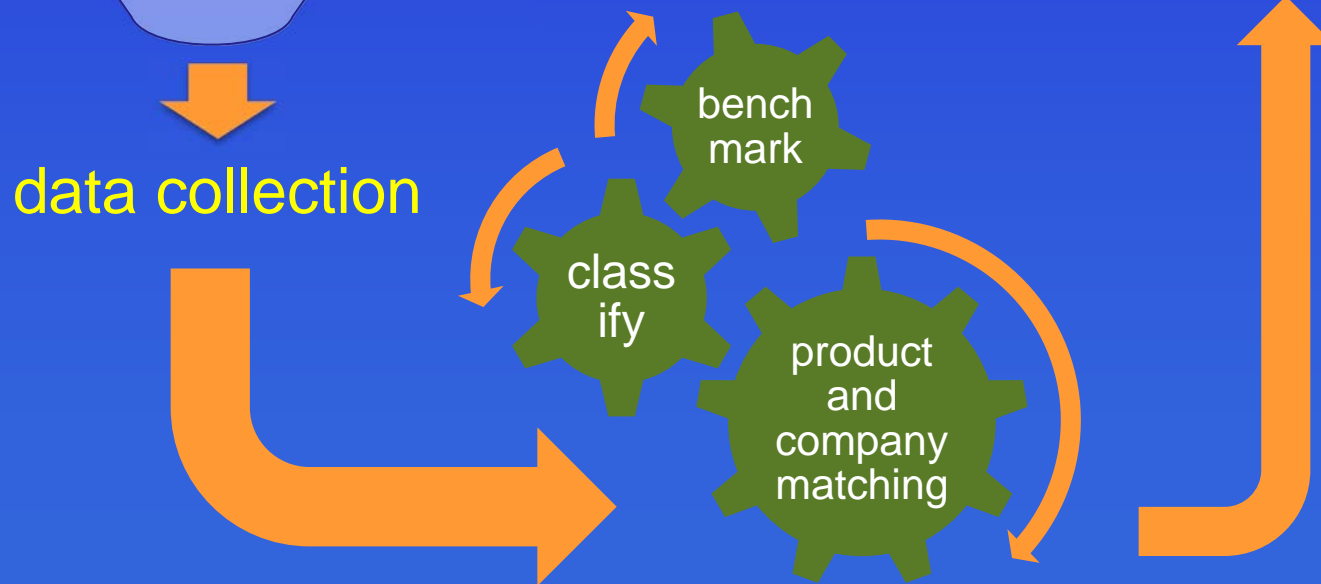
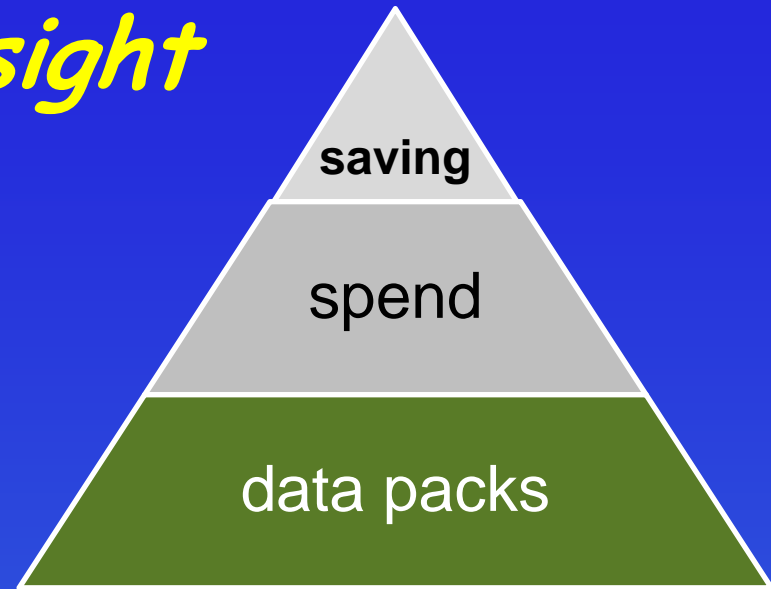
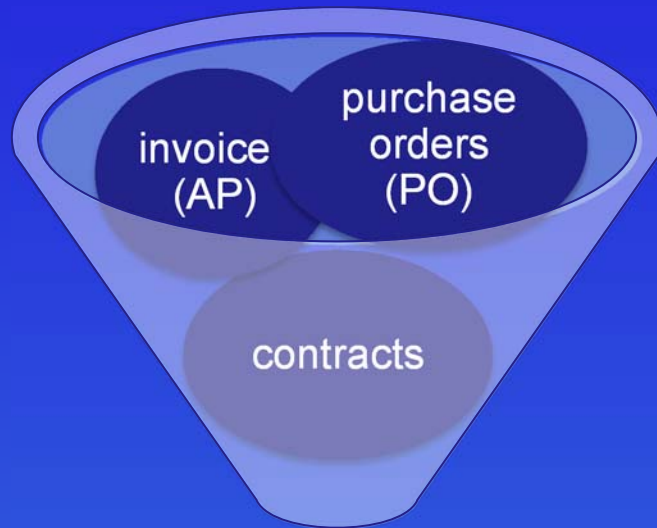
During project, opportunities arose to get data on NHS procurement

Project methods focussed on such data (though applicable elsewhere)

Led to SpendInsight system



# SpendInsight



# Matching Products

Companies

Products

Unit of measure.

Re-sellers.

Item level detail

allows like-for-like comparison, which means that opportunities for savings can be detected such as:

price variance,

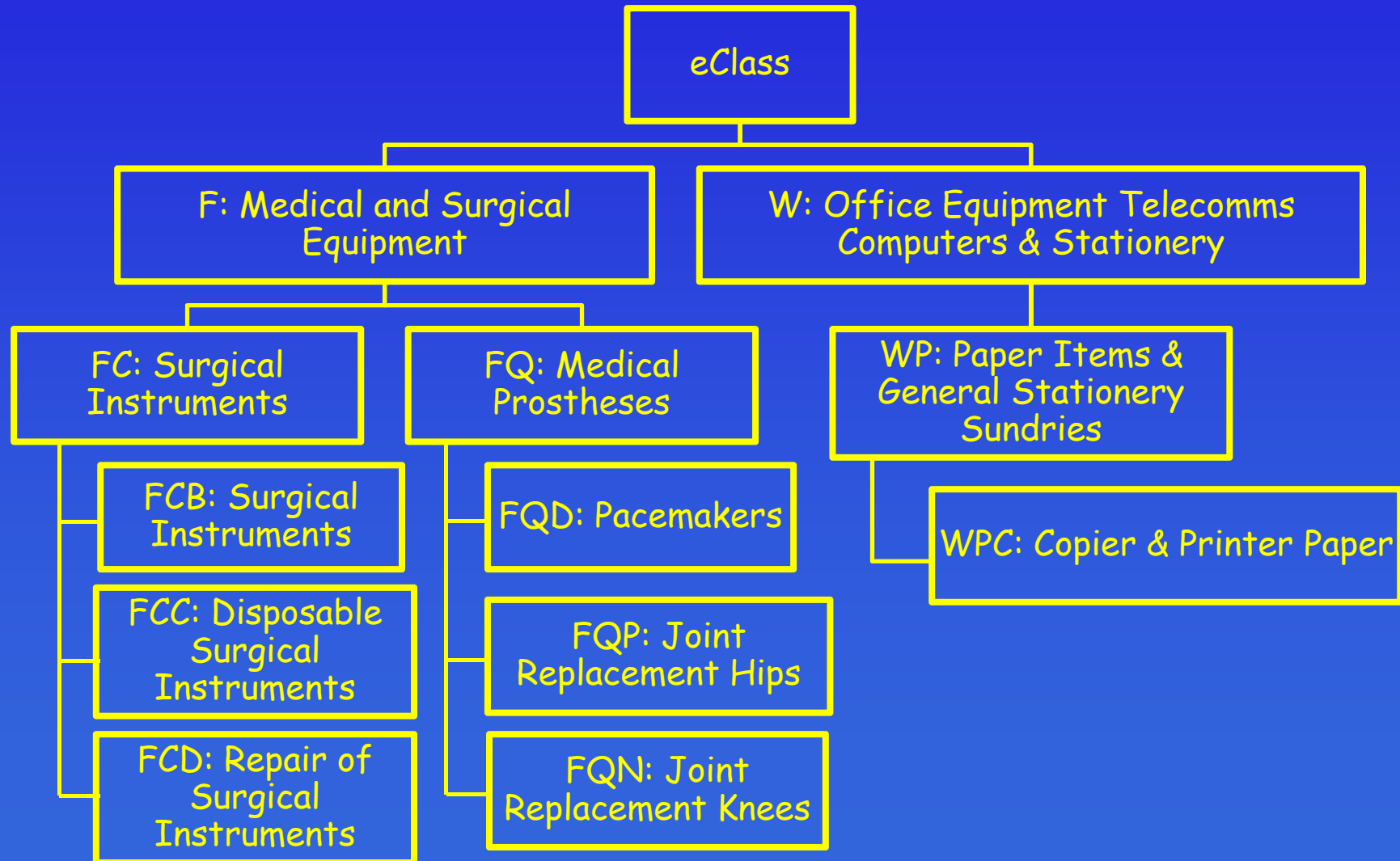
price benchmark, and

contract opportunities and contract leakage.

Key is to classify ...

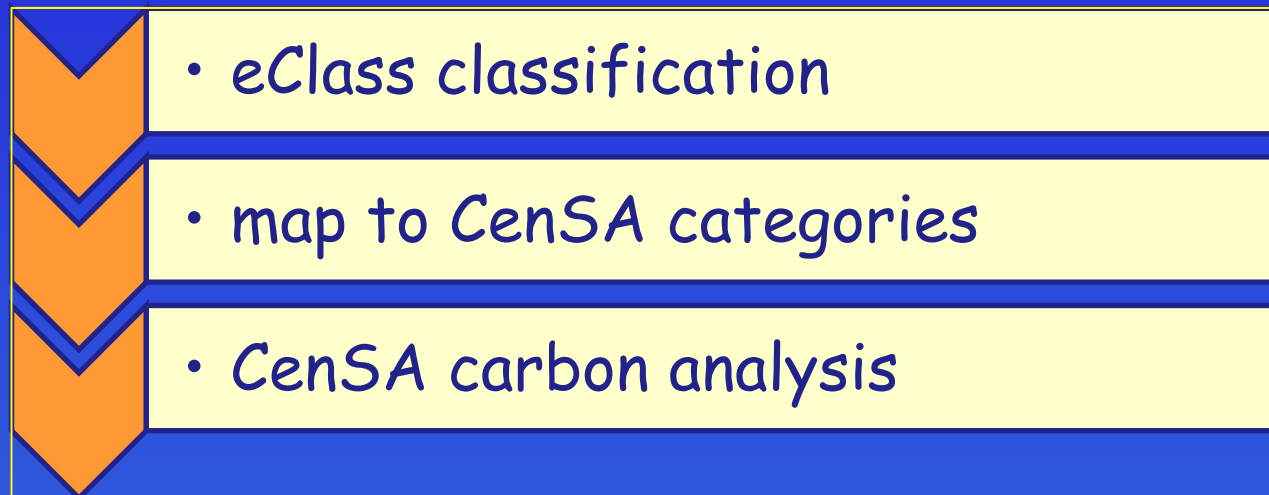


# Classification Examples



# Extension for Carbon Footprint

## Spend analysis



## Carbon analysis

Centre for Sustainability Accounting  
[www.censa.org.uk](http://www.censa.org.uk)

E-procurers can assess both economic & environmental cost

Also possible to assess financial cost of being green



# *Product Classification*

Work from Purchase Order (PO) lines

87 NHS trusts ... 2,179,122 PO lines

909 distinct labels

Each line has short description, may be mislabelled

More difficult than standard classification

very many classes

short textual descriptions

often not employing correct grammar

with irrelevant / subsidiary information

Need to automatically classify





# Methods Tried

K-nearest Neighbour (preliminary tests show K best at 5)

Rocchio - equal balance of negative and positive prototypes

Naïve Bayes - Bernoulli model

Support Vector Machine - linear models

Two Null hypotheses - as control (random or most often used)

Tested on Reuters data set and on PO data

Performance assessed by F measure - mean of precision / recall

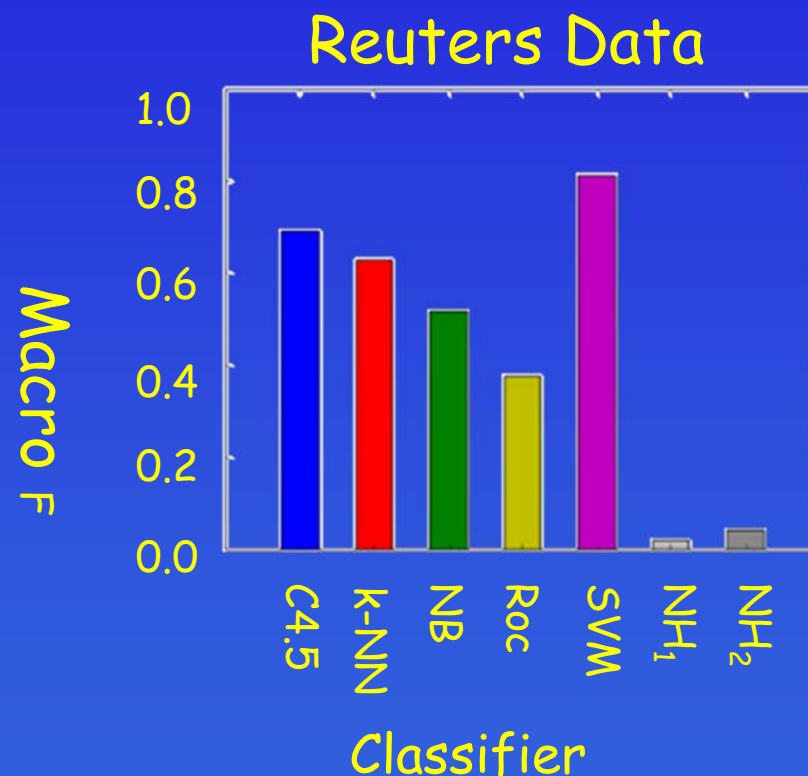
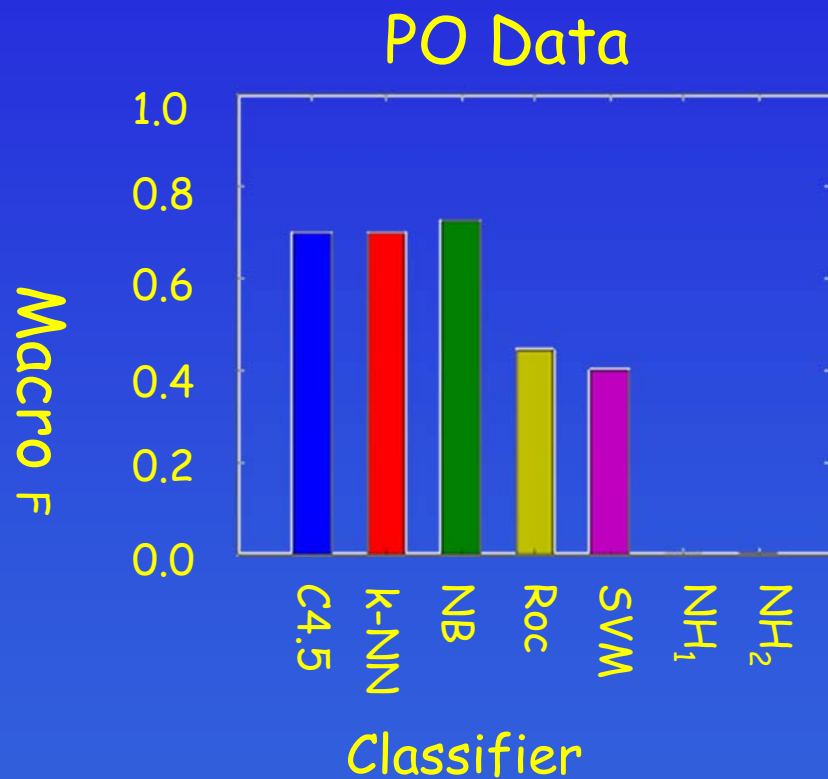
Macro averaged (across all classes)

Micro averaged (sum of each class)

$$p_c = \frac{TP_c}{TP_c + FP_c} \quad r_c = \frac{TP_c}{TP_c + FN_c}$$



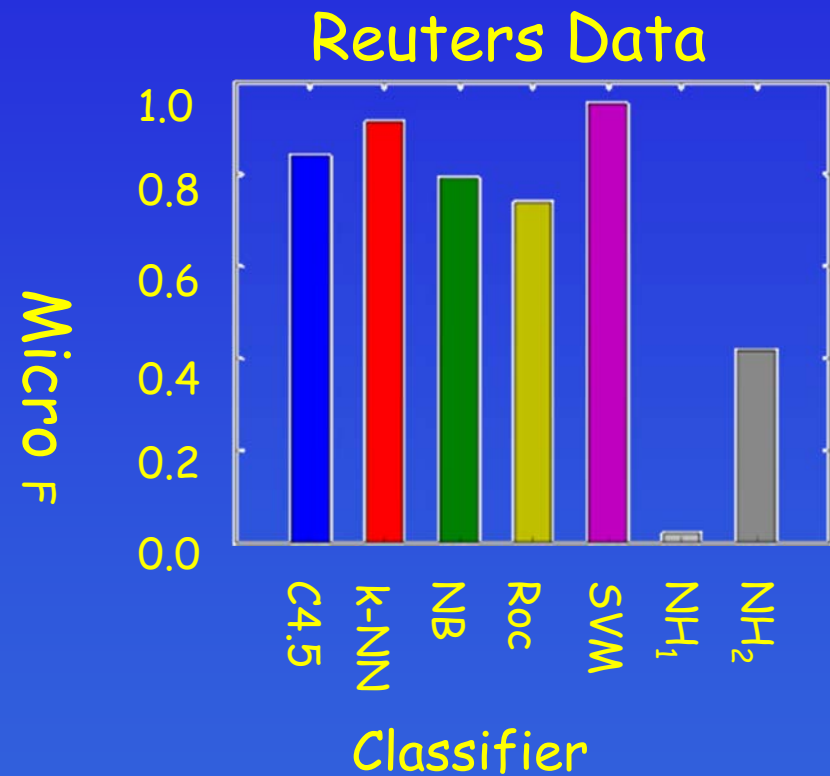
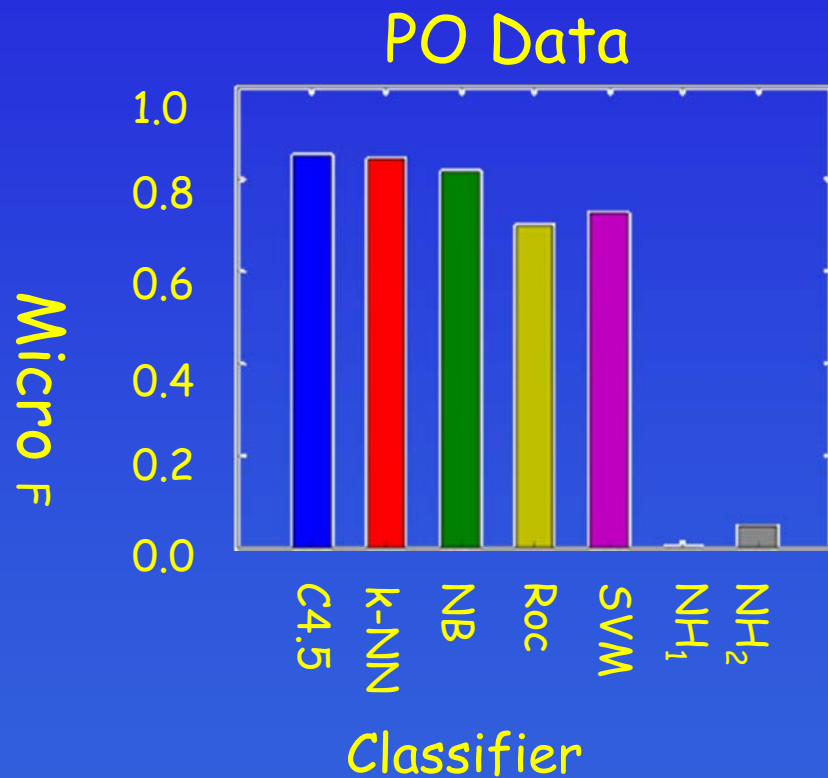
# Macro-Average F Measure



SVM best on standard text, but not on PO



# Micro-Average F Measure



SVM best on standard text, but not on PO



# *Why SVMs do worse*

Consider key differences

PO has 2,179,122 documents, Reuters has 9,495

PO has 909 classes, Reuters has 66

PO ~ 8.04 features per doc, Reuters ~62.78

Each feature in the PO data appears in an average of 325.59 documents: in Reuters the figure is 19.38

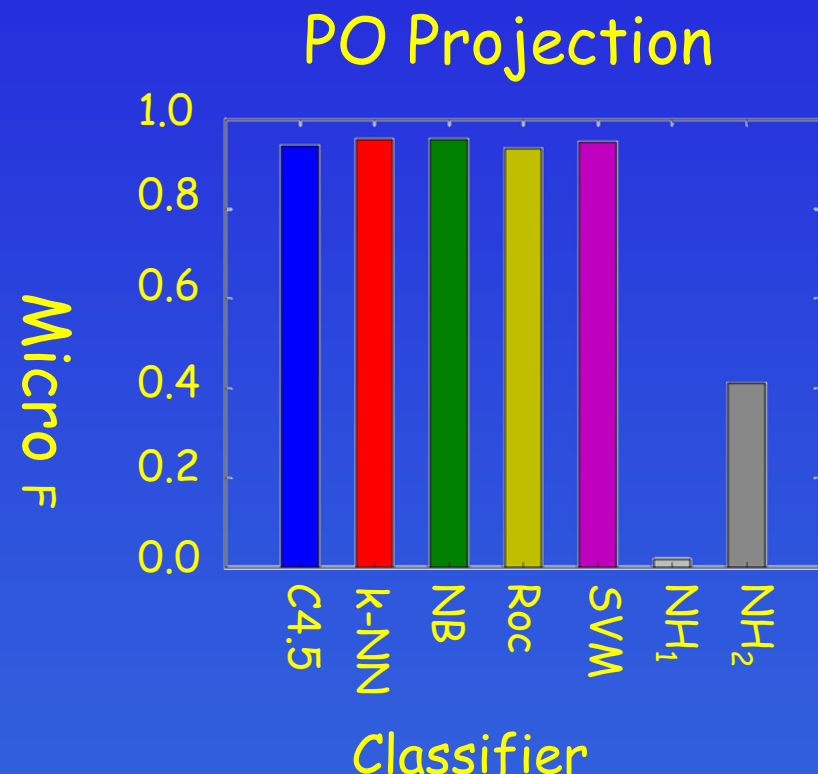
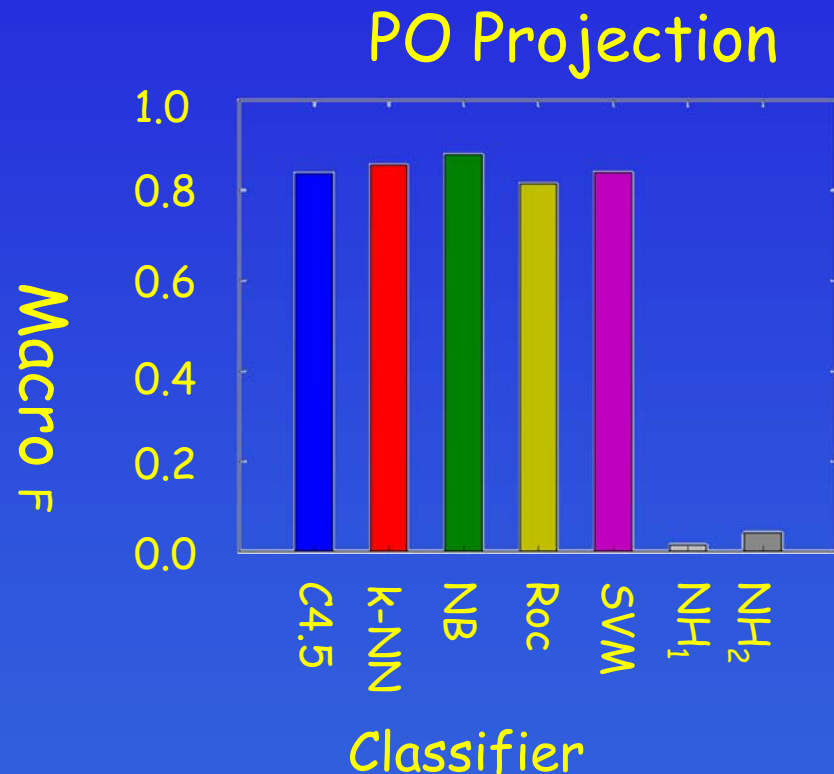
PO data contains appreciable label noise (where classes are misclassified), the Reuters data does not.

To evaluate significances of these

Project PO data into Reuters, so share characteristics.



# Projecting PO Data into Reuters



Suggest

SVM good as retained performance from basic Reuters data  
C4.5, KNN, NB retained performance from PO data



# *Conclusions and Further Work*

Classification of the PO Data has been achieved

And the results integrated into SpendInsight and GreenInsight

Savings are being made in NHS and elsewhere

SVM is not the best method for the classification

May be because of class distribution or noise

Further work needed to investigate

C4-5, KNN and Naïve Bayes work well

Further work done by Roberts on pre-processing [in PhD thesis]

And on identifying problem classes (see CIS2010 paper)

Thanks to @UK, rest of KTP team and UK Govt.

